

# Enterprise Promotion



**PROGRAMME:** Transforming the Economy through Climate Smart Agriculture – Northern Uganda (NUTEC MD)

**REGION:** Central, East & Southern Africa

**COUNTRY:** Uganda

**PROGRAMME PHASE:** May 2015 - April 2020

**FUNDING:** The Department for International Development (DFID)

**IMPLEMENTED BY:** Palladium International and Swisscontact



## RATIONALE

Smallholders and commercial farmers in Northern Uganda face several challenges that limit their yields and lead to low marketable volumes. Some of these are:

- Lack of farmer access to quality agricultural inputs;
- Undersupply and limited access to affordable commercial on-farm storage technology which contributes to high post-harvest losses; and
- Noticeable information gaps that affect the deployment of services, profitability of actors and discourage investments.

*Programme beneficiary, Akullo, in her sunflower garden bed*



Happy farmers tilling their land

## PROGRAMME DESCRIPTION

The NUTEC MD Programme seeks to facilitate the transition of Northern Uganda from an isolated region that is highly vulnerable to climate change, and has previously been affected by a long conflict, into a dynamic, resilient, wealth creating economy, supplying great value products into local markets and global supply chains. It supports initiatives that increase firm level productivity, competitiveness, build capacities and strengthen channels among the distributor and the smallholder. NUTEC MD works with market actors to improve the deployment efficiency of available equipment and reduce the information gaps.

The programme applies a market-based approach in solving challenges and systemic constraints in the Northern Ugandan agri-economy. It provides expertise and consultancy services to innovative businesses and implements activities to mitigate systemic market failures. It works on the premise that deepened and improved market functioning will increase incomes for poor men and women.

NUTEC MD deals with smallholders and market actors in the sunflower, soya bean, sesame seed and rice sectors.

Lead Implementing Agency:



### CONTACT INFORMATION

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## EXPECTED PROGRAMME IMPACT



Adoption of new practices, products and climate-resilient markets by 250,000 households in Northern Uganda.



Measurable increases in the incomes of 150,000 households.

## TESTIMONIAL

*"I have been a subsistence farmer for most of my adult life. I also act as a middleman between smallholder farmers and large produce buyers when I sell agricultural produce in the local market. In 2012, I went to Namulonge Research Institute where I learnt about the namche rice variety. I carried a few samples back to Northern Uganda to test them and got good results. The namche rice variety did not break, was disease resistant, had a great yield, pleasant aroma and was very tasty. I am now a certified rice seed grower and the chairperson of Latyeng Local Seed Business which has 48 members. 30 members are currently growing rice for seed production while 18 are growing it for the consumer market. This rice variety has shown undisputed success which has seen other farmers show interest in joining the co-operative. The NUTEC- MD programme has helped us promote namche using different means; most importantly, using a three-day radio promotion campaign. The programme has also supported and linked us to Omario Events which gave us the opportunity to participate in the Gulu Agribusiness Expo. We used this occasion to create awareness of namche and sold 110kgs. We expect to have completely sold all the seeds by the end of the planting season."*

**Ben Ocan** | 58-year-old rice farmer in Northern Uganda.

## We create opportunities

