

*Central, East and
Southern Africa*
Regional Report 2019

Swisscontact

Swiss Foundation for Technical Cooperation

We are a leading partner organisation for the implementation of international development projects. Founded in 1959 and registered under Swiss law, we are an independent non-profit organisation.
We are politically and denominationally neutral.

Our Mission

We promote **inclusive economic, social and ecological development** to make an effective contribution towards sustainable and widespread prosperity in developing and emerging economies.

With this objective in mind, we offer the chance to **economically and socially disadvantaged people** to improve their lives on their own initiative.

Our Values and Beliefs

- We believe that people, even in dire conditions have the ability and will to act and **liberate themselves from the shackles of poverty**. However, this is only possible in an enabling environment and level playing field.
- We make an effective contribution to improve the framework conditions for **sustainable development** through the facilitation of **access to skills, knowledge, markets, technologies and financial services**.
- We believe that balanced **private sector and market-driven approaches** in the context of an environmentally and socially sustainable market economy offer the best conditions for people to fulfill their potential and make sustainable development possible.
- We act responsibly and **respect people** in their own contexts, societies and cultures.
- We stand for **professional quality and high ethical standards** in our activities.

What we do

- We strengthen the **competencies of people**, improving their employability
- We increase the **competitiveness of enterprises** growing their business
- We **foster social and economic systems** promoting inclusive development

What we offer

- Project Implementation
- Advisory Services
- Training
- Applied Research

My business turnover has increased fivefold since the start of my involvement with the PROMOST project in April 2018. I was always engaged in carpentry and furniture-making but was unable to sustain my family's needs. I was introduced to Swisscontact, whose project facilitated a Training of Trainers (ToT) course, where I learnt to improve my work quality and sharpen my entrepreneurship skills. I also underwent pedagogical training, where I mastered different teaching approaches. The project helped me renovate and purchase equipment for my workshop. With my enhanced skills, I gained the confidence to train two apprentices and later another 20 trainees. Increasing the capabilities of the youth within my neighbourhood has worked in my favour as I've diversified my furniture designs and now receive more orders.

Casmir Itangishaka
PROMOST Beneficiary in Bujumbura City in Burundi

I completed my secondary education and job hunted in vain for so long. As my efforts bore no fruit, I contemplated going into prostitution as I wanted to reduce my parents' burden and wanted to afford personal items like sanitary pads. Luckily, I heard about the Swisscontact skills development project before I ventured into the risky practice. I selected hospitality as my trade of interest and after three-months of comprehensive learning-by-doing, I was hired by a hotel. I can now afford to be independent and even support my parents where I can.

Sylvia Shabani
U-LEARN Beneficiary in Mwanza City in Tanzania

I heard about the Skills for Life Project in 2016 from my friends but never took an interest in it as I was focused on raising my four children. As time passed, I realised that my husband was financially strained and could not attend to all our needs. I enrolled to learn hairdressing through the project and diligently attended all lessons up until graduation. I then decided to take a loan from my mavuno group to set up my establishment, and I've never looked back. It's been almost two years of operation now, and I've managed to increase my value offering. I not only do hair but also sell soda, water and airtime. I have employed two staff who work for me on commission. We no longer worry about food and providing for our children.

Akal Nakain, 26
S4L Hairdressing Beneficiary in Kakuma Refugee Camp in Kenya

For the past 45 years, my wife and I have been active farmers. We always aspired to have a high yield but often this was not the case as we didn't know about climate-smart agricultural practices which involved the use of improved seed varieties. We were informed of this by the AFOC-MSD Project, which changed our perspective on agribusiness. We realised that using improved varieties was advantageous. We also learnt the importance of using manual sowers to reduce the workload and cost of production. We are now able to cultivate extensive areas, gain more yield and provide a good life for our children.

José Zambo, 61
AFOC-MSD Beneficiary in Manica District in Mozambique

Swisscontact, through its managing organisation role, has provided timely and effective mentorship to the African Fertilizer and Agribusiness Partnership (AFAP), which serves as an implementing organisation for the FAR project. Through the project, AFAP has developed a network of 19 agro-dealers in Buzi, Nhamatanda and Chibabava districts in Sofala province. These agro-dealers are now integrating input supply distribution networks and can reach out to more than 15,000 smallholder farmers. We believe that with the support, guidance and leadership from Swisscontact, AFAP will continue to achieve the project targets and objectives for the benefit of thousands of smallholder farmers in Mozambique.

Sergio Ussaca, AFAP Country Director
FAR Implementing Organisation Partner



Grace Nambasa harvests honey from her apiary.

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Forging Ahead to Achieve our Desired Impact



Dear Reader,
2019 was a year of transition for the Central, East and Southern Africa region. Despite all the changes that took place, it is gratifying to see just how much we have contributed to improving the livelihoods of some of the poorest people in our region. In this report, you will find numbers that illustrate how we have extended our reach to vulnerable new communities. We realise that numbers are just one part of the story, so we have also included testimonials of change from our clients and partners, illustrating the transformations they have gone through.

New Developments

Our project portfolio has grown with the launch of a five-year UK Department for International

Development (DFID) programme entitled **Commercial Agriculture for Smallholders and Agribusiness (CASA)**. This will improve the livelihoods of 565,000 smallholder farmers and their families in Uganda, Malawi and Nepal by stimulating investment in emerging agri-markets. The consortium is led by NIRAS Development Consulting and includes Swisscontact, the Centre for Agriculture and Bioscience International (CABI) and LTS International. CASA will see at least £4 million of additional investment mobilised into six agricultural market systems and the growth of SME agribusinesses resulting in at least 3,000 jobs in the three countries. CASA will focus on supporting sesame and beans in Uganda, poultry and aquaculture in Malawi and dairy and vegetables in Nepal. Swisscontact will draw on its years of global inclusive markets systems experience - including women's economic empowerment - and through its active engagement in the regions, will ensure a cost-effective and fast approach to building the design and implementation capacity, as well as the confidence of the country teams. The programme also gives Swisscontact a wider operational footprint with the project backstopping mandate in Malawi; a country we have not operated in before.

We have continued our engagement with **TradeMark East Africa** by supporting feasibility assessments for the development of trade and logistics clusters in Burundi and Rwanda, to facilitate job creation by unlocking constraints

to value addition in export-oriented sectors with high growth potential for manufacturing and labour absorption.

Moreover, two older projects received additional funding for new implementation phases from the Swiss Agency for Development and Cooperation (SDC). The largest skills development project in the region; **Promoting Market Oriented Skills Training and Employment Creation in the Great Lakes Region (PROMOST)**, which is implemented in Rwanda, Burundi and DR Congo, received support for the implementation of its 3rd phase which began on 1st September 2019 and will run until 30th June 2022. The project aims to contribute to increased income generation for the rural population in targeted geographical areas in the Great Lakes Region by improving their access to quality and labour-market-oriented vocational training and to support them after training to be economically productive. The **Skills for Life (S4L)** Project also received its 3rd series of funding for implementation over the next three years from 1st September 2019 to 31st August 2022. The project aims to promote the socio-economic integration of refugees and the host communities in Kakuma and Kalobeyei Integrated Settlement through enhanced self-employment, job creation and income generation initiatives. This intervention is unique as it does not only target youth from the refugee communities, but also those from the host community.

Resilience Despite Unforeseen Challenges

In mid-March 2019, **Cyclone Idai hit Sofala Province in central Mozambique**, slightly North of Beira city. The period was characterised by floods and relentless torrential downpour, affecting nearly 2 million people. Several smallholder farmers lost - among other things -

their produce, stock and tools as a result of the catastrophic floods. The Swisscontact office in Beira was also affected and operations had to be halted. However, smallholders who had previously engaged with the Food Security through climate Adaptation and Resilience (FAR) Programme initiatives were not at a complete loss as they were empowered to apply innovative agricultural practices. They planted improved varieties and applied fertilisers that increased their crop resilience within the rice and vegetable value chains.

Transition in Management

As from 1st April 2019, I took up the role of Regional Director of the Central, East and Southern Africa region from Mrs. Tania Haidara, who had been acting Regional Director from January 2019. It has been a fulfilling year and a pleasant experience working with the motivated teams to steer the large portfolio of projects that we have within this region.

We wish to thank you for your continued support. We acknowledge that our success is not our own but a result of the collaborative efforts between our donors, partners, beneficiaries and team members. We look forward to creating more opportunities together in 2020.



Alexandre Boin
Regional Director
Central, East and Southern Africa



Charlotte Ingabire keenly concentrates on completing a welding order.

Highlights 2019

A total of 15 projects comprising

6 Skills Development,

8 Enterprise Promotion

and 1 Inclusive Finance

were implemented in nine countries;

Burundi, DR Congo, Kenya, Mozambique, Malawi, Rwanda, South Africa, Tanzania and Uganda.



79,571 smallholder farmers (**37,760 female**) and 4 Business Support Organisations (BSOs) from Mozambique, Malawi, Rwanda, South Africa and Uganda accessed improved agricultural production technologies and markets for their produce.



8,826 trainees (**3,506 female**) in skills development projects gained technical, entrepreneurial and life skills in Burundi, DR Congo, Kenya, Mozambique, Rwanda, Tanzania and Uganda.



4,620 beneficiaries (**3,217 female**) from Kenya and Kilimanjaro mobilised total savings of CHF 1,821,729 and accessed CHF 1,636,749 worth of loans from banks and MFIs/SACCOs.



An apprentice smoothens wood during a practical carpentry training session.



Swisscontact Working Areas

Burundi (Provinces)

Cibitoke Kayanza Ngozi

Democratic Republic of Congo (Municipalities)

Bagira Ibanda (including Panzi) Kadutu

Kenya (Counties)

Baringo Machakos Nyamira Turkana
Kiambu Makueni Nyandarua
Kilifi Meru Nyeri
Laikipia Nairobi Tharaka Nithi

Mozambique (Provinces)

Cabo Delgado Maputo City
Manica Nampula
Maputo Sofala

Malawi (Towns)

Lilongwe Zomba
Mzuzu

Rwanda (Provinces)

Western Northern
Eastern Southern
Kigali

South Africa (Provinces)

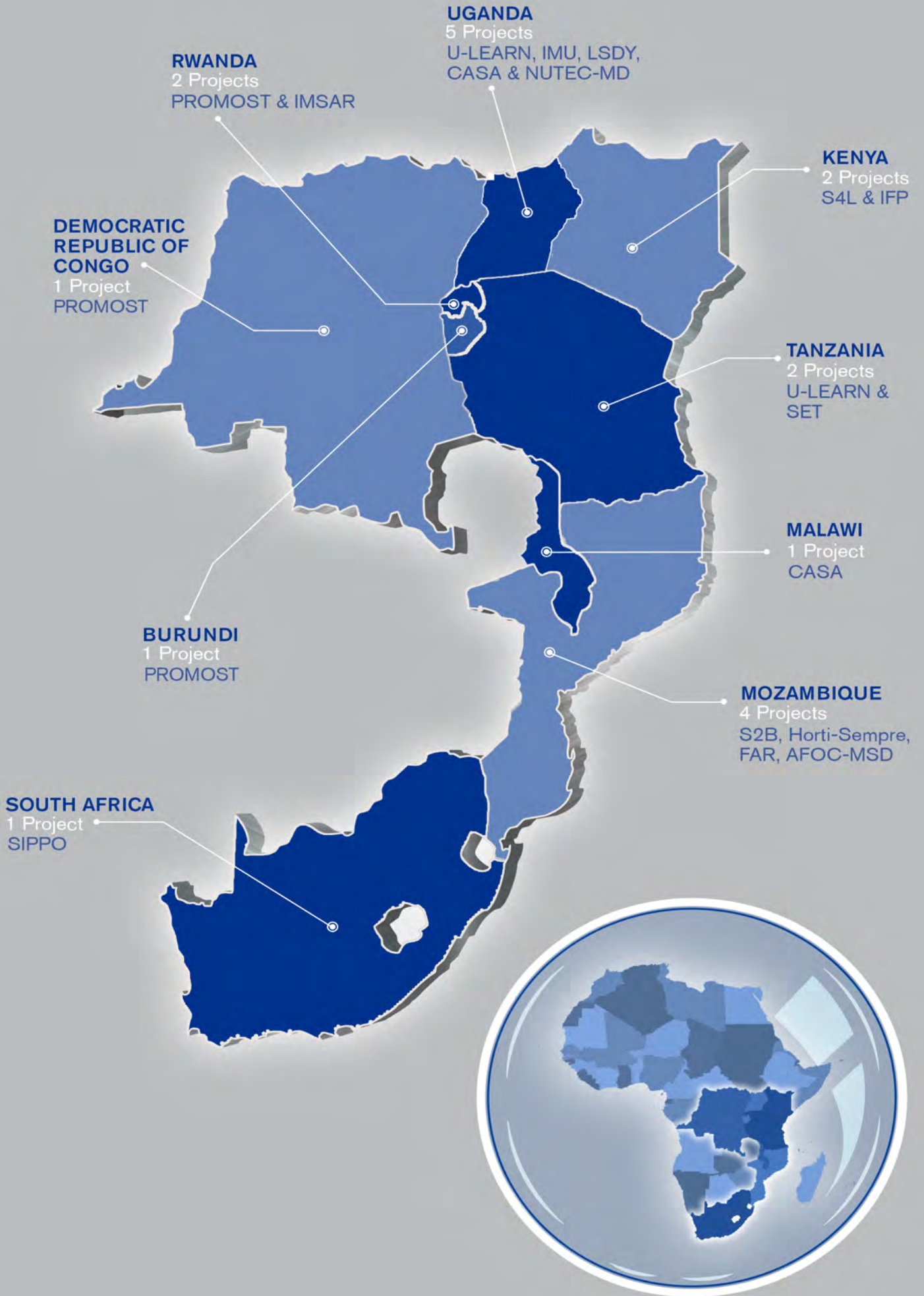
Eastern Cape KwaZulu-Natal
Western Cape Gauteng

Tanzania (Districts)

Bunda Magu Same
Busega Misugwi Sengerema
Butiama Morogoro Serengeti
Geita Musoma Tarime
Ilemela Nyamagana Ukerewe
Kwimba Rorya

Uganda (Districts)

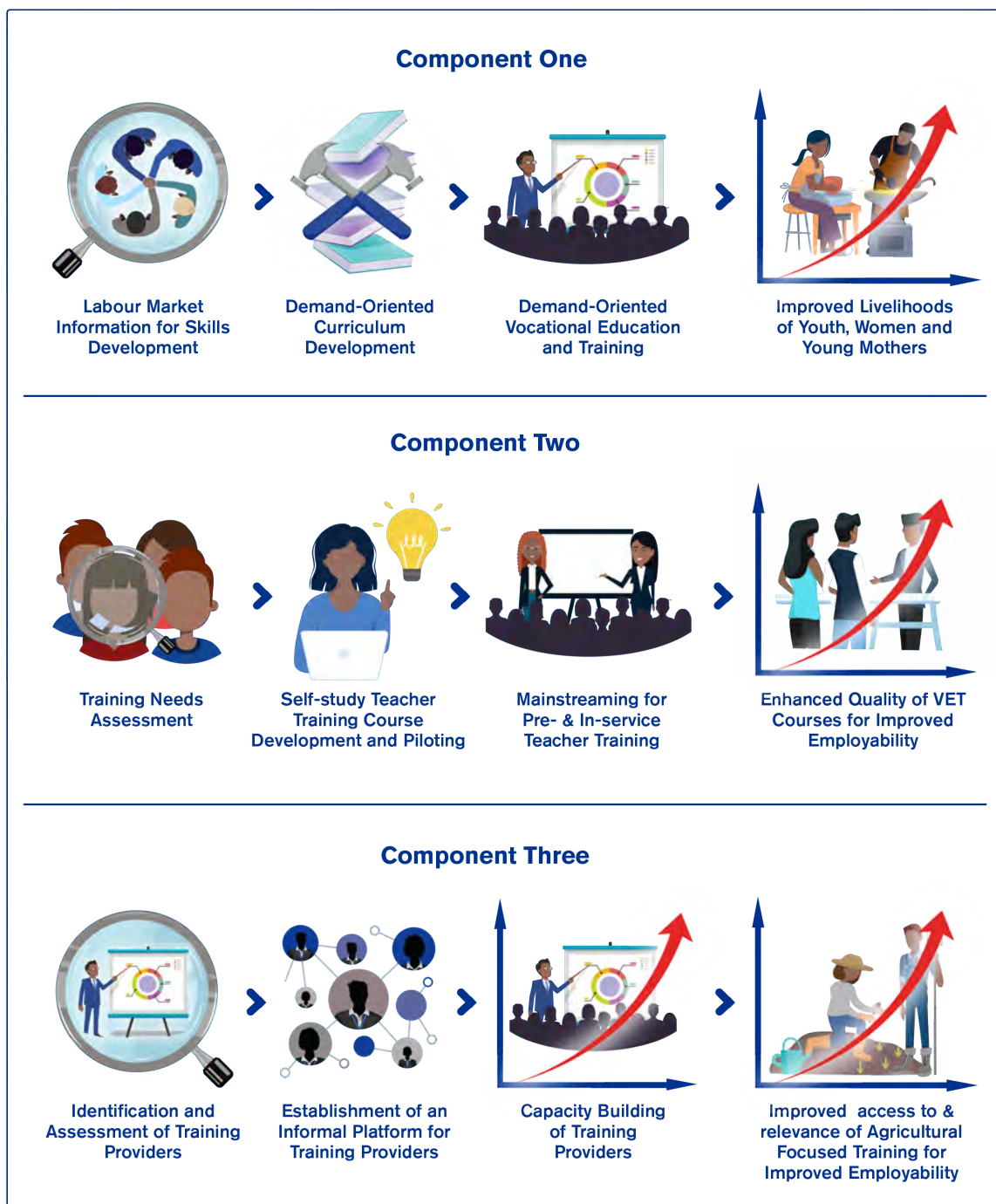
Budaka Kagadi Luwero Namisindwa
Bugiri Kakumiro Manafwa Namoutumba
Buikwe Kasanda Masaka Rubirizi
Bundibugyo Kibaale Masindi Tororo
Busia Kiboga Mayuge Wakiso
Butaleja Kibuku Mubende Yumbe
Hoima Kikuube Nakaseke
Jinja Kyankwanzi Namayingo



SKILLS DEVELOPMENT

TANZANIA

Skills for Employment Tanzania (SET)



SET's Components and Intervention Logic.

SET is a Swiss Agency for Development and Cooperation (SDC) Project implemented by Swisscontact. It seeks to improve the lives of many youths through vocational skills training.

The project aims to enhance the prospects of gainful youth employment and self-employment through its contribution to improved access, relevance and quality of vocational skills development in Tanzania. The project design is aligned with Tanzania's National Skills Development Strategy (NSDS 2016 - 2026). It aims to strengthen the national capacity of the Vocational Skills Development (VSD) system and promote labour-market-driven skills development opportunities. It has been proven that VSD makes an essential contribution towards reducing poverty, as it equips the youths with the practical skills and qualifications needed to compete in today's world of work.

SET targets young men and women between 15 and 24 years, in particular those who cannot access the formal VSD system. Special attention is placed on young mothers, as Swisscontact is passionate about Women Economic Empowerment (WEE) for improved economic and social development. Within the first implementation phase, SET will focus on capacity building of partners, testing models and approaches for achieving scale and ensuring that the project-promoted skilled youths are accessing decent employment opportunities.

To ensure the sustainability of the project activities, Swisscontact applies an inclusive system development approach that involves the collaboration with major stakeholders within the education sector; particularly VSD. SET will work closely with the Vocational Training and Education Authority (VETA), the Tanzanian Private Sector Foundation (TPSF), local organisations, the Morogoro Vocational Teachers and Training College (MVTTC), training institutions (both public and private) and other stakeholders to create more opportunities in agriculture and agri-business, which are among key economic sectors in Tanzania. At least 16,000 young people, mostly women, are expected to benefit from this project.

Highlights 2019

- Memorandums of Understanding (MoU) signed with the Vocational Educational and Training Authority (VETA) and Morogoro Vocational Teachers Training College (MVTTC) at the project launch event in May 2019.
- Facilitated the establishment of an informal platform offering for 25 training providers.
- 70 teachers from the platform went through Training of Trainers (ToT) sessions organised by the project.

The Morogoro platform for training providers is an innovative and interactive initiative facilitated by SET. Thanks to the project, both private and public platform members met over the past year, and we have slowly built a shared understanding of some of the challenges we face when reaching out to farmers, youths, women and young mothers. The elected coordinators are working closely with SET to establish how best to improve engagement through the development of a user-friendly online portal. SET has also trained many facilitators on the best practices in proposal writing for funding to meet the relevant requirements, marketing and fundraising. We are confident that the SET supported efforts will improve the capacities of our training providers.

Emmanuel Valentine | Platform Coordinator – Tanzania

SKILLS DEVELOPMENT

TANZANIA AND UGANDA

Learn, Earn and Save (U-LEARN)

U-LEARN is a youth livelihoods project implemented in Tanzania and Uganda, in partnership with MasterCard Foundation. It aims to support youth transition from education to employment by providing them with a comprehensive and tailored package for meaningful employment and entrepreneurship opportunities.

The project aims to raise 15,000 young people sustainably out of poverty by increasing their competitiveness in the job market and improving their self-employment opportunities. Focus is placed on three sectors with growth potential. These are agribusiness, building and construction and tourism and hospitality.

U-LEARN adopts a market-focused sustainable implementation approach, which vouches for increased partnerships with private companies to demonstrate win-win economic benefits for both the companies and the young people. Swisscontact ensures the potential in scaling up the company's business activities using an innovative, inclusive business model that engages and increases the capacity of the youths to solve the supply constraints, particularly in the agribusiness sector. The young people also acquire technical/production skills to meet the companies' supply

quality and volumes, while at the same time generating incomes.

The implementation of the project is guided by a youth-driven, market-driven and learning group-based model. The project facilitates the capacity-building of local partners to deliver relevant training and employment services, as well as offering business opportunities to the youths. This holistic package includes workforce development, business support services, market access and linkages, social and life skills, and financial services.

Highlights 2019

- 4,631 youths (1,545 female) were enrolled in the three sectors of agribusiness, construction and hospitality in Tanzania and Uganda, and are all in partnership with business companies.

SKILLS DEVELOPMENT



Farmer tactfully lifts net to harvest grown fish.

- 2,566 youths (843 female) completed the learning cycle. 1,821 of these (408 female) were engaged in wage and self-employment.
- 3,227 youths benefitted from the mavuno saving and lending groups. They saved CHF 57,933 in 2019, with cumulative savings of CHF 92,477 in Uganda and Tanzania.
- 1,370 youths opened individual bank accounts. To date, a total of 2,894 bank accounts have been opened.

Despite completing my education to an advanced level, I was not able to secure a stable job. When lucky, I run into odd jobs that would help me earn a few pennies which I would spread thinly to survive. One day, a friend of mine informed me of the U-LEARN Project. I listened keenly as he explained to me how his sister was earning money in agri-business as a result of the project activities. After attending an awareness meeting, I signed up for career guidance, which helped me ascertain I was choosing the right trade – one that I had a full interest in. I selected construction as my trade of choice and together with 29 other young people, we formed a learning group. Swisscontact linked us with Victor Construction Works Ltd., an experienced and well-known construction company to do learning-by-doing. This was one of the most exciting and interesting stages in my life. We were only meant to be remunerated after six months, but when the trainer noticed that I was a quick learner, prompt in my delivery and delivering quality, I started earning a stipend. By the end of the six months, I had been promoted to the rank of foreman. Today, I run my own business with two partners. I am assured of CHF 13 at the very minimum at the end of each day. I no longer worry about bills and have even negotiated contracts worth over CHF 1,017 as net income on labour charges. This is a dream come true for me.

Salimu Tibesungwa | Managing Director of SALMAG Construction Company – Uganda



Flora Fernando harvests onions from her garden.



Grace Lotipu using her newly acquired masonry skills.

SKILLS DEVELOPMENT

MOZAMBIQUE

Skills to Build (S2B)



Trainees happy after an interactive practical training session.

Funded by the City of Zurich, Medicor Foundation and Swiss Agency for Development and Cooperation (SDC), the Skills to Build Project contributes to improving youth competitiveness in the construction industry, through capacity building and certification of the young, low-skilled workers.

Highlights 2019

The project aims to improve the quality and productivity of the workforce engaged in the sector to increase incomes and enhance employment sustainability. Improved competitiveness is reached through technical skills development and certification for existing young, low-skilled workers in close collaboration with the private sector to create long-term employment opportunities. In addition, to increase employability, short-term induction courses are offered and cover the necessary skills as required by employers. Swisscontact works closely with the Mozambican Federation of Contractors (FME) through two associations in the construction sector to manage this private sector-based training approach.

Skills to Build targets permanent and temporary contracted workers in addition to unemployed youths interested in working in the construction sector. It focuses on training people who are currently working in the areas of construction but do not have the required professional skills and abilities. The project also works with vulnerable young people, who seek to acquire expertise through specialised construction training in order to work under better conditions. Entrepreneurship training was introduced during the year for the youths who had completed their professional training and wanted to start their own businesses.

- Built capacity of 431 young trainees (128 female) in masonry, plumbing, painting, electricity, health and safety, tiling, steel fixing and form working.
- Four construction companies actively participated in the Training of Trainer (ToT) sessions and received 21 young people for professional training in masonry.
- 171 employees (25 female) received short-term specialized training. All are employees in 27 different companies in Maputo City and Maputo Province.
- The CFPAS and IFPELAC training centres were accredited for three curricula by the National Authority for Professional Education (ANEP) - an important step for recognition by the state.
- Facilitated the formation of a partnership with the Don Bosco Institute to train 30 trainers in pedagogy in 2020. This is a requirement for the centres to be accredited by the Mozambican state.
- Supported IPEME, the institute for the promotion of small and medium enterprises, to carry out an 18-month training course with youths who had completed their professional training and wanted to pursue entrepreneurship. 80 people participated in the selection process, 33 of whom are presently enrolled in training.

The eight-week training course was enlightening and intense. I learnt even more than I imagined and now have increased knowledge of duction and water pumping. The sessions were interactive and covered various topics like hygiene and safety at work, the different tools and their functions, types of pumps and their features, water supply systems as well as plumbing and electricity. I particularly liked that we were exposed to practical scenarios through visits to actual plants that captured, treated and supplied water. I can confidently say that I can work well with the Afridev pump.

Filiipa Checo | Graduate of the training programme supported by Swisscontact - Mozambique

UGANDA

Improving Markets for Cocoa and Honey – Inclusive Markets Uganda (IMU)

The IMU Project attempts to increase the incomes of smallholder farmers and micro-enterprises within the cocoa and honey market systems. It does this by growing farmers accessibility to markets, promoting enhanced production technologies and applying agricultural value chain financing mechanisms.

IMU seeks to increase the incomes of 15,000 smallholder cocoa farmers (30% female) and 8,000 beekeepers (30% female and 10% youths) from 13 districts of Central, South-Western, Mid Western, Eastern and West Nile. The project anticipates that by the end of 2020, 12,000 smallholder cocoa farmers will have increased their productivity and production by 40% and consequently, their household incomes by 30%. In the beekeeping market system, the project expects that 6,400 beekeepers (30% female and 10% youths) will have increased their household incomes by 30%.

In both sectors, project interventions focus on facilitating farmers' access to extension and advisory services, market and information, financial services and products, mixed livelihoods and improved business environments to enable smallholder farmers to improve their productivity and increase their household income. IMU applies an inclusive market system approach, in which the private sector is the driver. It facilitates partnerships between smallholder farmers and businesses through innovative business models triggering increased production and productivity.

Highlights 2019

Beekeeping Market System:

- 2,332 smallholder beekeepers (967 female and 624 youths) were reached in Yumbe, Nakaseke, Rubirizi, Kiboga, Kyankwanzi and Mubende districts.
- 1,872 smallholder beekeepers (567 female and 199 youths) increased their income by CHF 116.1. The beekeepers produced 173,702 kgs of honey in the first season and sold 121,591 kgs earning CHF 321,075.4. Additionally, 106 female and 88 youths within the project area sold 1,483 kgs of wax and 310 kgs of propolis products worth CHF 9,878.5 to business companies and beekeeper organisations.
- 2,314 beekeepers (350 female and 140 youths) formed 83 mavuno saving groups. They accessed financial literacy trainings on saving mobilisation, credit and record keeping, saved CHF 44,617.5, and loaned out CHF 36,025.7 amongst themselves.



A smallholder farmer harvests cocoa from his mature tree.

Cocoa Market System:

- 4,155 smallholder cocoa farmers (1,502 female) were reached and accessed various services and products in Hoima, Kikuube, Mukono, Mayuge, Bundibugyo, Kibaale and Kagadi districts.
- 3,510 cocoa farmers (1,190 female) harvested and sold 1,159,152 kgs of dry conventional cocoa and earned CHF 2,295,653.6, increasing their income by CHF 75.8. In addition, 38 new jobs (9 female) were created.
- 1,493 farmers (274 female) accessed 1,768,513 seedlings from seven commercial nurseries. They planted 3,460 acres of new cocoa gardens in Kagadi, Hoima, Buikwe, Mayuge and Mukono districts.
- 1,208 smallholder cocoa farmers (41 female) were linked to Centenary Bank and Stanbic Bank in Hoima, Kikuube and Kagadi districts.
- 2,768 smallholder cocoa farmers (1,080 female) organised into 129 cocoa farmers groups saved CHF 29,462.62 and loaned out CHF 9,491 amongst themselves through the year.
- Promoted mixed livelihood to mitigate food insecurity among cocoa-growing households. 777 women and 134 youths were supported in cassava, sweet potato production and beekeeping activities. They planted 165.5 acres of cassava in Bundibugyo district and 30.25 acres of improved sweet potato varieties in Mayuge district. 61 women and 40 youths (7 female) from cocoa-growing households in Kikuube district acquired 830 beehives. Of these, 465 are colonised and are expected to produce 4,704 kgs of honey.

When I found out about ICAM, the off-taker who was offering competitive prices for fresh cocoa compared to the local traders, I decided to mobilise other cocoa farmers in my village. Together, we formed Kisoroza Cocoa Farmer Group and were linked to the same off-taker who gave us access to training sessions on good agronomic practices, quality cocoa seedlings and a guaranteed market. My last harvest performed very well. I harvested 2,129.8 kgs from my well-managed four-acre garden, and after selling collectively with other members of the group, I generated CHF 1,124.8. This was an improvement from the previous year's harvest where I harvested 1,331 kgs of fresh cocoa and earned CHF 702.9. My improved yield has enabled me to open a restaurant in Kisoroza Trading Centre which is providing an alternative source of income for my family and a source of employment for my wife. I plan to replace my remaining four acres of coffee plantation with cocoa because the returns are much higher. I hope that with the increased acreage, I will be able to harvest 3,400 kgs of fresh cocoa in 2020.

Rashid Mukama, 54 | Kikuube District - Uganda

ENTERPRISE PROMOTION

MOZAMBIQUE

Increasing Incomes of Horticultural Smallholder Farmers (Horti-Sempre)



Sorting out onions before shipment to the market.

The Horti-Sempre Project contributes to improved access of local small-scale producers to relevant products and services that help them increase their capacity to produce and compete in the market. The Swisscontact project is funded by the Swiss Agency for Development and Cooperation (SDC).

The project seeks to increase the annual net income of 25,000 smallholders by 30% by supporting the growth of the horticultural sector in Northern Mozambique. This is in view of its proven importance as an income creator for 10,000 semi-commercial and 15,000 semi-subsistence smallholders.

affordable and efficient systems for smallholder farmers; and

- Improvement in competitiveness by upgrading the value chain standards, packaging and logistics services, and the implementation of an intelligence and market information service system.

Horti-Sempre seeks to foster rapid, sustained and broad-based economic growth in the small-scale horticultural sector. It also aims to boost the competitiveness of local producers so they can provide an increased supply of quality vegetables to the markets all year round, increasing their income, and helping alleviate poverty in Nampula and Cabo Delgado Provinces.

Highlights 2019

The intervention strategy is based on three main pillars, which were established on inclusive business models and Women Economic Empowerment (WEE) approaches:

- Inputs and practices with a focus on improved and quality seed promotion, protected cultivation, training and technical assistance services including Good Agricultural Practices (GAP);
- Irrigation solutions through the introduction, validation and dissemination of accessible,

- 8,632 semi-commercial horticultural producers (2,331 female) and 577 technicians (156 female) accessed the project activities and benefitted from them.

- 14,968 smallholders (3,892 female) applied good agricultural practices, used improved seed varieties and experienced the benefits of irrigation.

- More than five tonnes of imported and domestic seeds were sold through 15 local private partners.

- 16 drop and gravity irrigation systems were concluded, and 14 are in the design and implementation phase. These will open up more than 300 new cultivable hectares.

- Published and disseminated the 2018 Waresta Index Report and presented it online.

I was introduced to the IPA 10 onion variety by the Swisscontact project, Horti-Sempre, and I must admit it is an excellent alternative for the winter-spring season. The post-harvest tips shared during the capacity building exercise enabled me to store my onions appropriately, thus extending their post-harvest life for more than four months. This has helped me increase my income as I keep my produce when the price is low and sell it when it improves. I also learnt how to pack my onions in smaller quantities of 10kgs, neatly arranged in a net sack to allow air circulation, so they do not get spoilt quickly.

Patricio Clemente | Onion Producer – Mozambique

KENYA, TANZANIA AND UGANDA

Inclusive Finance Programme (IFP)

Swisscontact's Inclusive Finance Programme (IFP) is funded by the Swiss Agency for Development and Cooperation (SDC), F. Hoffmann-La Roche AG, the Foundation Esperanza and the Canton of Basel-Landschaft. It aims to empower entrepreneurial people at the bottom of the pyramid by improving their access to financial products and services through financial literacy training and linkages to formal financial institutions.

The programme targets the integration of financial services in a growing number of projects and diversifies the product and client mix in collaboration with partners. IFP strives to integrate financial services into Swisscontact Development Projects and Mandates in Kenya, Tanzania and Uganda while globally acting as a Competence Centre for other regions. The key interventions and activities seek to:

- i) Support the capacity building of savings and lending groups (mavuno), SACCOs and housing cooperatives to increase access to financial products and services by the unbanked population.
- ii) Integrate micro-leasing into Swisscontact Development Projects and Mandates within the region by promoting solutions to the accessibility

of productive assets by smallholders, MSMEs and the youth, thereby increasing and diversifying income streams.

- iii) Develop a market-driven microfinance training curriculum in collaboration with educational institutions to improve service delivery in the financial sector and increase productivity through skilled human resource.

- iv) Innovate and test new products, i.e. warehouse receipt system, microinsurance and contract farming by engineering, testing and rolling out new solutions together with financial institutions. The collaborations underpin the crafting of new market-driven products that respond to the specific needs of smallholder farmers and small and micro- entrepreneurs.

I've been a proactive farmer for ten years but have never really been successful in my harvest as I didn't apply good agricultural practices. I was thrilled when I found out that Swisscontact had approached and chosen Kwa Kyai Rural Sacco as a partner because I heard they were keen on helping members expand their market. They offered to facilitate the GAP certification for the cooperative members. This involved 42-day training periods infused with theoretical and practical sessions. I have already begun reaping the benefits of this training. Before, I would make less than CHF 4,838 for the season from growing tomatoes, but my last harvest was significantly different as I made CHF 9,676. The training helped me optimise my harvest as I was educated on planting methods, crop rotation, crop spacing, active ingredients in insecticides and identifying possible threats and insects that could put my plants at risk, among other important topics. I am hopeful that my yield will improve further, especially after Swisscontact linked the sacco with an off-taker in the Netherlands who specialises in ketchup production.

Esther Makumi, 35 | Smallholder Farmer & IFP Beneficiary of Contract Farming – Kenya



Esther & Makeli from Kwa Kyai Rural Sacco scout their tomato garden after attaining GAP certification.

Highlights 2019

- 4,620 beneficiaries (3,217 female) in Kenya and Kilimanjaro region in Tanzania benefitted from the different IFP interventions.
- 59 Community-Based Trainers (44 female) in Kenya and Kilimanjaro region in Tanzania went through Training of Trainer (ToT) sessions to equip them with the adequate skills needed to link mavuno groups to formal financial institutions.
- 2,587 smallholders (1,179 female) in Kenya and Kilimanjaro region of Tanzania mobilised savings of CHF 1,765,371 and accessed CHF 1,499,796 worth of loans from MFIs/SACCOs.
- 3,191 smallholders (2,015 female) accessed 26,108 leases valued at CHF 624,786.20.
- 35 mavuno groups and two SACCOs in Kenya improved their operations through automation.
- 3,200 smallholders (2,239 female) in Kenya and Kilimanjaro region in Tanzania increased their annual net income by CHF 297 per smallholder.
- Four MSMEs (one female-owned) in Kenya acquired housing units through loans, and 240 MSMEs (161 female) are in the process of acquiring loans for low-cost houses from the housing cooperative.
- 79 smallholders (27 female) accessed credit services through a warehouse receipting system.
- 605 smallholder farmers (171 female) were reached for contract farming, and 440 were engaged in three value chains, namely tomato, potato and mango.
- Developed a microfinance specialisation curriculum and incorporated it into business undergraduate programmes. 24 financial institutions and three universities in Kenya engaged in developing the microfinance curriculum.
- 15 students (9 female) enrolled for the microfinance training specialisation course.

Projects Overview

SKILLS DEVELOPMENT

Learn, Earn and Save (U- LEARN)

Country	Tanzania and Uganda	Results to date <ul style="list-style-type: none"> 10,576 unemployed youths (2,606 female) accessed skills training in the agribusiness, construction and hospitality sectors. 6,328 youths (2,072 female) successfully completed training and acquired market-relevant skills. 4,668 youths (1,455 female) gained income through wage / self-employment and have earned a cumulative income of CHF 2,765,241 since the start of phase two. The 2019 National Agribusiness Innovation Challenge was organised by Swisscontact Uganda in partnership with the Consortium for enhancing University Responsiveness to Agribusiness Development (CURAD). 200 submissions were received for 12 categories. The winner was awarded CHF 1,318 to boost his agribusiness enterprise.
Donors/ Partners	Mastercard Foundation	
Duration	July 2016 – June 2021	

Local Skills Development for the Youth (LSDY)

Country	Uganda	Results to date <ul style="list-style-type: none"> 2,204 youths (918 female) accessed and completed training in the agribusiness, construction and hospitality sectors. 1,134 youths (371 female) gained income through wage / self-employment and each earned CHF 1,114 on average. 903 youths (474 female) were trained in entrepreneurship. The training was delivered by consultants with the aim of empowering the youths to build their business mindsets and start running their businesses successfully.
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC), Green Leaves Education Foundation	
Duration	January 2017 – December 2020	

Promoting Market-Oriented Skills Training in the Great Lakes Region (PROMOST)

Country	Rwanda, DR Congo and Burundi	Results to date <ul style="list-style-type: none"> 4,759 youths (1,999 female) gained wage and self-employment after accessing skills training in various market-driven sectors. CHF 953,213 was generated as additional income until the close of phase two. 12 curricula in different trades were reviewed and updated. Professional orientation sessions were introduced in basic schools, training centres and in the community. Seven consultants were trained by experts, and in return they trained 58 facilitators on how to deliver these sessions. Additional funding for the implementation of the 3rd phase was awarded. The project phase is from 1st September 2019 until 30th June 2022.
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC)	
Duration	February 2016 – January 2019	

SKILLS DEVELOPMENT

Promoting Life Skills and Livelihoods (Skills 4 Life)

Country	Kenya	Results to date <ul style="list-style-type: none"> ▪ 3,141 youths (1,916 female) from the refugee and host community accessed technical skills training in various trades. ▪ 2,569 youths (1,621 female) from 122 learning groups successfully completed the training. ▪ 1,227 beneficiaries (822 female) were engaged in wage (190) and self-employment (1,037) as a result of the training. ▪ 122 mavuno groups comprising 1,581 members (253 refugees and 1,281 female) were formed and members saved CHF 303,854, loaning out CHF 645,567 to each other. ▪ 126 business groups were formed and generated income worth CHF 65,586 from active groups as additional income. ▪ Additional funding for the implementation of the 3rd phase was awarded. The new project phase is from 1st September 2019 until 31st August 2022.
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC)	
Duration	July 2016 – June 2019	

Skills to Build (S2B)

Country	Mozambique	Results to date <ul style="list-style-type: none"> ▪ 292 employed workers (15 female) and 800 unemployed youths (200 female) accessed skills training. ▪ 272 employed workers (46 female) and 738 youths (221 female) completed the training and attained diverse construction skill sets e.g. masonry, plumbing, and civil engineering. ▪ 150 employed workers (8 female) have realised additional income. Employed project beneficiaries have cumulatively increased their incomes to CHF 48,759 since the start of the project phase. ▪ 362 youths (33 female) generated additional cumulative income of CHF 65,427 through self / wage employment opportunities.
Donors/ Partners	Medicor Foundation, Swiss Agency for Development and Cooperation (SDC), City of Zurich	
Duration	January 2017 – December 2020	

Skills for Employment Tanzania (SET)

Country	Tanzania	Results to date <ul style="list-style-type: none"> ▪ Project inception phase concluded, and implementation began. ▪ 70 trainers (27 female) accessed and completed Training of Trainer (ToT) sessions facilitated by the project. ▪ Memorandums of Understanding (MoU) signed with key stakeholders in education, i.e. the Vocational Educational and Training Authority (VETA) and Morogoro Vocational Teachers Training College (MVTTC).
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC)	
Duration	September 2018 – June 2022	

Projects Overview

ENTERPRISE PROMOTION

Increasing Incomes of Horticultural Smallholder Farmers (Horti-Sempre)

Country	Mozambique	Results to date <ul style="list-style-type: none"> 23,702 smallholder farmers (6,400 female) and 577 technicians (156 female) accessed improved agricultural inputs and good horticultural production practice training. 14,968 farmers (3,892 female) realised additional income cumulatively amounting to CHF 2,011,440. <small>*Income generation is consolidated until April 2019 and beneficiary information until September 2019.</small>
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC)	
Duration	January 2017 - December 2020	

Food security through climate Adaptation and Resilience (FAR)

Country	Mozambique	Results to date <ul style="list-style-type: none"> 28,290 smallholder farmers (17,070 female) accessed and completed training on climate-smart solutions for improved agricultural outputs. 1,959 farmers and agrodealers realised additional income and cumulatively gained CHF 3,602 (farmers) and CHF 13,033 (agrodealers).
Donors/ Partners	Swedish Embassy	
Duration	November 2017 - October 2022	

Access to food and climate resilience through market systems (AFOC -MSD) – Implementation partner of FAR

Country	Mozambique	Results to date <ul style="list-style-type: none"> 11,965 smallholder farmers (7,418 female) had access to products and services facilitated by the project, such as improved agricultural inputs and post-harvest techniques. 6,960 farmers (4,031 female) made additional income of CHF 60 from their yield and ensured food security for their families. 10,500 beneficiaries (6,835 female) increased their incomes from CHF 15 (10%) to CHF 45 (30%) through access to climate-smart agricultural techniques, structured markets, agricultural inputs, integration and commercialisation of horticulture seedlings.
Donors/ Partners	Swedish Embassy	
Duration	November 2017 - October 2022	

ENTERPRISE PROMOTION

Improving Markets for Cocoa and Honey in Uganda (IMU)

Country	Uganda	Results to date <ul style="list-style-type: none"> 10,948 cocoa farmers (3,628 female) and 7,182 beekeepers (2,075 female) accessed capacity building facilitated by the project. Of this, 10,432 cocoa farmers (2,792 female) and 7,160 beekeepers (2,148 female) successfully completed the training. 281 jobs (58 permanent and 223 casual) were created in the beekeeping sector, while 117 jobs (49 permanent and 68 casual) were created in the cocoa sector. 8,550 cocoa farmers (2,795 female) and 5,710 beekeepers (1,744 female) realised additional income. Each beneficiary earned approximately CHF 75.8 (cocoa) and CHF 116.1 (beekeeping) per year.
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC), Medicor Foundation, Gemeinde Riehen	
Duration	January 2017 - December 2020	

Northern Uganda – Transforming the Economy through Climate Smart Agriculture Market Development (NU-TEC MD)

Country	Uganda	Results to date <ul style="list-style-type: none"> 86,460 smallholders (30,992 female) experienced increased resilience to climate change through improved use of inputs, practices, post-harvest handling, or through better access to output markets. 42,607 households in Northern Uganda experienced a 15% increase in agricultural income after accessing the products and services facilitated by the team. 371,778 indirect beneficiaries (household members) increased their resilience to climate change.
Donors/ Partners	UK Department for International Development (DFID)	
Duration	May 2015 - April 2020	

Swiss Import Promotion Programme (SIPPO)

Country	South Africa	Results to date <ul style="list-style-type: none"> Five Business Support Organisations (BSOs) accessed capacity building facilitated by the project for improves market access and institutional strengthening. 20 new jobs were created at the BSO level.
Donors/ Partners	State Secretariat for Economic Affairs (SECO)	
Duration	April 2017 - December 2020	

Projects Overview

ENTERPRISE PROMOTION

Improving Market Systems for Agriculture in Rwanda (IMSAR)

Country	Rwanda	Results to date
Donors/ Partners	UK Department for International Development (DFID)	<ul style="list-style-type: none"> 35,033 smallholder farmers and small entrepreneurs (15,058 female) accessed new inputs, knowledge, services and technology facilitated by the project. CHF 1,153,404 marked the total additional turnover among supported businesses/ partners and linked to IMSARs interventions. CHF 408,200 constituted the total value of investment stimulated by the project to support businesses to expand their capacities.
Duration	April 2018 - March 2022	

Commercial Agriculture for Smallholders and Agribusiness (CASA)

Country	Malawi and Uganda	Results to date
Donors/ Partners	UK Department for International Development (DFID)	<ul style="list-style-type: none"> Project inception phase completed in September 2019. Implementation phase began immediately. Sector analysis research completed across the six value chains – sesame and beans in Uganda, poultry and aquaculture in Malawi and dairy and vegetables in Nepal. Sector strategy reports were prepared, and potential partners and intervention areas were identified. Developed 10 concept notes for Uganda, Malawi and Nepal, which were all approved by the donor. Swisscontact initiated the Inclusive Systems Development process and played a major role in training the implementation teams on the approach, backstopping them throughout the project design and thought partnership process. Three training missions were undertaken and supported by robust remote mentoring.
Duration	March 2019 - March 2024	

INCLUSIVE FINANCE

Inclusive Finance Programme (IFP)

Country	Kenya, Tanzania and Uganda	Results to date
Donors/ Partners	Swiss Agency for Development and Cooperation (SDC), Foundation Esperanza, Canton of Basel – Landschaft, F. Hoffmann-La Roche AG	<ul style="list-style-type: none"> 12,508 beneficiaries (8,079 female) in Kenya and Kilimanjaro region in Tanzania benefitted from the different IFP interventions. 12,508 beneficiaries (8,079 female) in Kenya and Kilimanjaro region in Tanzania mobilised and cumulatively saved CHF 2,130,841 with mavunos and saccoes and loaned out CHF 2,214,967. 9,044 beneficiaries (5,472 female) received housing leases valued at CHF 3,118,960. 8,740 beneficiaries (5,699 female) realised additional income after capacity building facilitated by the project. On average, each beneficiary earned CHF 298 per year
Duration	January 2017 - December 2020	

The United Purpose (UP) organisation has substantially improved its intervention strategies in the field because of the guidance given by the FAR managing organisation. Their critical eye has ensured improved impact with the smallholders on the ground and sound financial performance within our organisation as they continuously monitor field activities, help us improve our monitoring tools, work and measurement plans accordingly.

**Arlindo Muambole, UP Project Coordinator.
FAR Implementing Organisation Partner**

The FAR managing organisation team has improved our knowledge, particularly in the project monitoring and results measurement area. Through several capacity building sessions, they skillfully explained how to handle and analyze data through sharing clear examples and experiences from other projects. Our team has now designed a tool which we use to collect and record data from the field.

**Domingos Neto, Associação Kwaedza Simukai Manica (AKSM)
FAR Implementing Organisation Partner**

I had to drop out of high school in my fifth year as my parents couldn't afford my school fees. Not long after, Swisscontact held a mobilisation exercise in my district. They were looking for young people interested in participating in vocational and professional training. I seized the opportunity, registered myself and was accepted for a one-year apprenticeship training. After the training, I worked for my trainer for a short period before joining a cooperative and starting my own business. From my earnings, I'm now able to take care of my family and myself, pay school fees for my younger siblings, and prepare for the birth of my baby. I've found purpose in my life, and I'm content.

Wesgro has greatly benefitted from its collaboration with SIPPO. Our partnership on attendance at trade fairs and inward buying missions have greatly enhanced our capacity in terms of planning for these types of events. Wesgro has also been more effective in accessing new markets as the agency has been able to access the network of highly skilled and experienced SIPPO consultants and buyers. We look forward to continuing this fruitful partnership with SIPPO and enhancing our internal capacity to promote exports from the Western Cape.

**Denan Kuni, Wesgro Head of International Trade and Development
SIPPO Partner**

**Adeline Tumukunde, 28
PROMOST Beneficiary in Nyabihu District in Rwanda**

I felt hopeless after three years of staying at home with nothing to do. It was mortifying that as a grown lady, I could not support myself. However, after enrolling for the U-LEARN food processing training, I saw light at the end of the tunnel. I learnt more than I imagined and together with my group, we formed a small business that focusses on food processing. We mainly produce yoghurt and complement it with different affordable bites. From this, we all earn a reasonable income which helps us attend to our daily needs. We are eager to expand our operations in future and now feel like the world is our oyster.

After going through insightful and very interactive training sessions facilitated by the U-LEARN Project, my learning group decided to form a group called Samaki ni Mtaji. We drew up a plan to construct a pond, buy 5,000 tilapia fingerlings and breed them. This was not an easy task and we often faced ridicule from some villagers who believed that we were wasting our time. Swisscontact has provided significant technical support that has seen our fish grow well. We expect a good harvest this year and to expand our activities. To date, we have already constructed a second pond and plan to build at least ten fishponds stocked with different fish in the coming years. We are glad to see our fellow youths in our village desire to embrace and join what seemed like a dream.

**Saida Mayala, U-LEARN Beneficiary
and member of Juhudi Group in Mara Region in Tanzania**

**Elias Onditi, U-LEARN Beneficiary and chairperson
of Samaki ni Mtaji Fishpond Group in Tanzania**

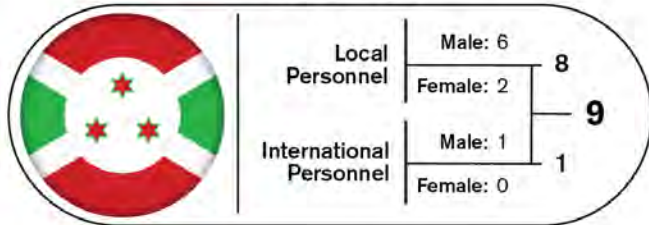
I had an unstable source of income, mainly from subsistence farming. I stumbled upon information regarding the LSDY Project from the local leaders in my area. I registered and was taken through career guidance and counselling and later through various cost-benefit analyses for different value chains. I chose passion fruit as my area of interest. In my first harvest, I made CHF 2, 228 from 1 ½ acres and was able to afford two cross-bred dairy cows valued at CHF 651. This was a calculated move as I expect to get 20 litres of milk from each cow daily which will see me earn approximately CHF 94 per month. I also invested CHF 599 to hire an additional 1 ½ acres which I plan to diversify into onion growing. When I look back, I'm glad my dream of re-joining school to study nursing didn't actualize as my peers who completed the course are presently not compensated well, and many have not yet been employed.

**Milton Namukhono, 31
LSDY Passion Fruit Beneficiary in Namisindwa District in Uganda**

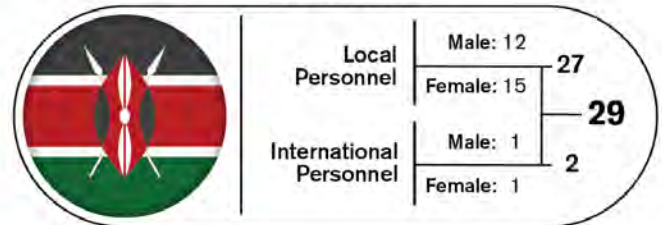


Staff in Central, East & Southern Africa in 2019

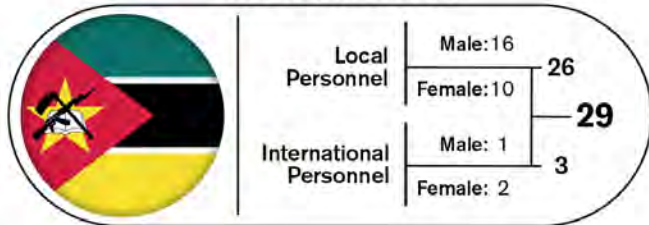
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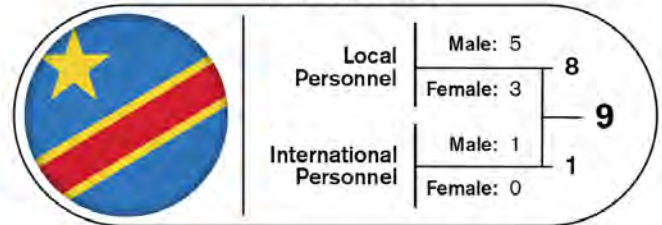
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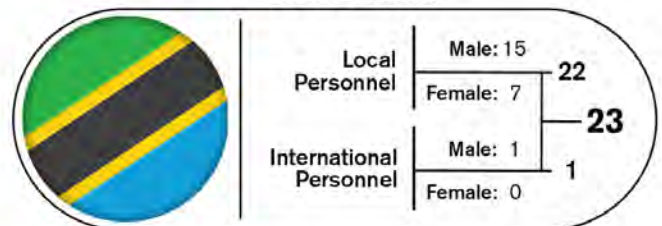
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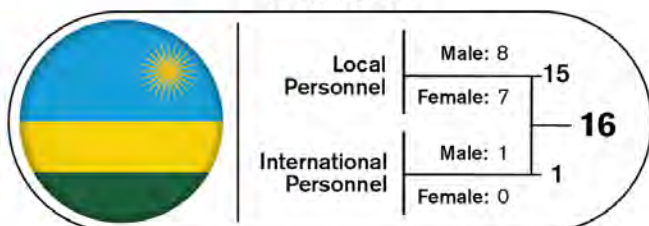
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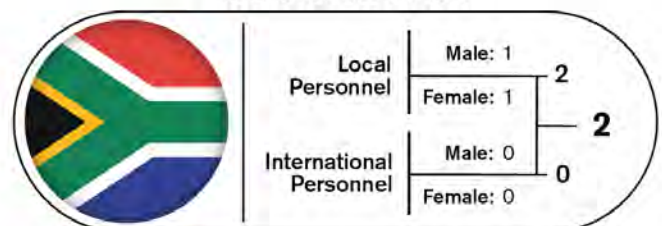
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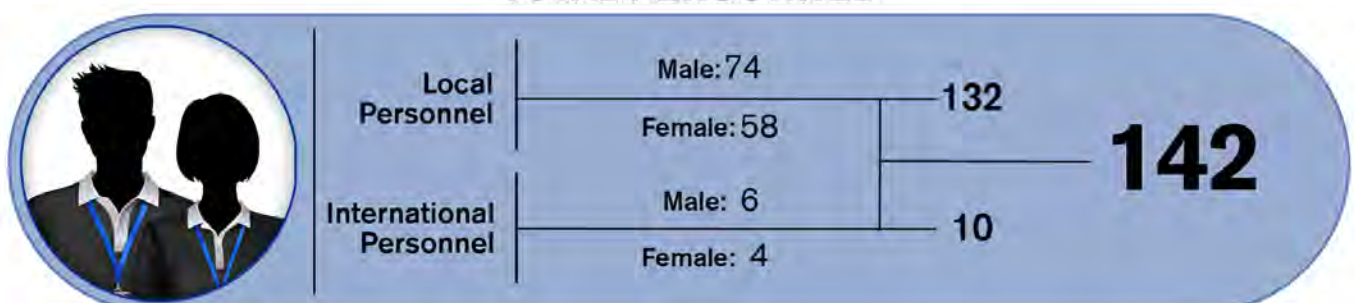
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