



swisscontact

*Central, East and
Southern Africa*

Regional Report 2017



Swisscontact's work focuses on inclusive growth driven by an innovative private sector that creates employment and income.



Skills Development

Productive employment and earning an income through market-oriented vocational training and improved labour market access.



Enterprise Promotion

Strengthening productivity and competitiveness of small and medium sized enterprises through sustainable value chain interventions, improved market access and local economic development.



Inclusive Finance

Empowering entrepreneurial people by improving their access to financial products, services and financial literacy trainings.



Climate-Smart Economy

Creating green jobs through efficient use of natural resources and clean production.

In this way, Swisscontact creates the conditions for a socially and ecologically responsible private sector, contributing to poverty reduction.

As an expert organisation, Swisscontact carries out high-quality project work. The cost-effectiveness and efficiency of its services is proven by well-documented, transparent monitoring and quantification procedures. Recurring internal and external checks provide proof of continued, sustainable development of expertise, skills and practical know-how.

Swisscontact was established in 1959 as an independent organisation by prominent individuals from the worlds of commerce and science in Switzerland. It is exclusively involved in international cooperation and since 1961 has carried out its own and mandated projects. Since it was founded, Swisscontact has maintained close ties with the private sector. Swisscontact is active in 36 countries with a workforce of over 1400 people. The organisation is based in Zurich.

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Inclusive Markets – Urban and Rural Success



Improving food security through climate adaptation and resilience in Mozambique

2017 was a year of growth, innovation and consolidation for Swisscontact's Central, East and Southern African efforts. Extending markets and opportunities to the poor has been a growing feature of our work. As a measure of our success, I want to focus on two projects which speak to the work we do and demonstrate our approach to inclusive markets.

In Mozambique, we are at the inception phase of a five-year climate-smart agricultural project in Sofala and Manica Provinces. This project represents a series of firsts for our region; it's the first time we have been funded by the Swedish

Ministry of Foreign Affairs through the Swedish International Development Cooperation Agency (SIDA) and the Embassy of Sweden. It is also the first time we will be both the grant manager and implementing partner.

The \$15 million award required us to map out the programmatic vision for the project and identify implementing partners to deliver this strategy. Since we are also taking up the implementing role, it is prudent that we establish a strong firewall between the two functions. It is gratifying that the donor recognised our institutional capacity, project management skills, financial transparency and track record in both areas.

We will draw our learnings from the Horti-Sempre Project based in Northern Mozambique which focuses on improving horticultural value chains. Our regional key indicators and experience tell us that the agricultural sector provides most people with their livelihoods and that an investment in this sector is ultimately an investment in sustainability.

Another pleasing component of this project is that the donor - operating mainly through the Swedish Embassy in Maputo - is easily accessible, context-aware and on-the-ground. This significantly improves the relevance of the project, as the decision makers know and understand the environment they are operating in.

Private Sector: The driving force behind the development of a waste management system in Tanzania

Approximately 1 million residents of Mwanza and Morogoro areas in Tanzania contribute over 1,000 tonnes of solid waste per day. Unfortunately, most of this ends up in open dumps, burned in backyards or leaching into rivers and waterways, contributing to unsanitary environmental conditions and pollution.

'Taka ni Mali' aims to maximise the livelihood opportunities in solid waste management and engage the private sector and government in supporting an economically viable waste management sector. I highlight this project because in many ways, it has achieved and surpassed its milestones, despite not being the only pure urban market project in our portfolio. The private sector drives this project and our facilitation has supported the sector to function correctly - a good example of what can happen when we work systemically.

In the two regions, Swisscontact has increased the awareness of the local municipalities to the benefits of waste management by connecting them to private sector recycling initiatives and community-based organisations interested in achieving a common goal – economically viable and efficient solid waste management.

One of our biggest challenges has been at the population level – getting households to accept the need to sort their waste and pay for collection. We have been helping people to identify waste that can be repurposed, as well as encouraging entrepreneurs to identify business opportunities in recycling separated waste. I am happy to say waste separation efforts at source is growing.

Knowledge sharing, transferring skills and localising learning is becoming a hallmark of successful implementation of projects at Swisscontact. For the 'Taka ni Mali' Project for instance, we drew on expertise and experience from the Latin America region.

It is paramount to mention our new involvement in Burundi through the Promoting Market Oriented Skills Training (PROMOST) Project that began in May.

Evidently, it is never about looking for quick wins. Swisscontact's Central, East and Southern African region is in it for the long haul.

Veronique Su
Regional Director
Swisscontact Central, East and Southern Africa



Beekeepers training courtesy of the IMU project in Uganda.

Highlights 2017

A total of **10 projects** comprising **5 Skills Development**, **1 Inclusive Finance**, **3 Enterprise Promotion** and **1 Climate-Smart Economy** were implemented in 7 Countries – Burundi, DR Congo, Kenya, Mozambique, Rwanda, Tanzania and Uganda.



19,130 smallholder farmers of horticulture in Mozambique & cocoa, beekeeping and other assorted value chains in Uganda benefited from improved production technologies and markets for their products (2,856 female).



6,555 youth in skills development gained technical, entrepreneurial and life skills in Burundi, Kenya, DR Congo, Rwanda, Uganda and Tanzania (2,806 female). The youth improved their business skills and financial capability.



6,267 financially excluded and low-income targeted beneficiaries accessed financial credit, savings services and financial literacy in Kenya, Tanzania and Uganda (4,271 female).



3,833 smallholder farmers mobilised total savings of CHF 126,652 and accessed CHF 208,628 worth of loans from Mavuno and linkages to formal financial service providers (1938 female).



21,952 tons of recyclable waste was collected and traded by 210 waste collectors. The waste collectors realised an average revenue of CHF 238 from this trading.

Swisscontact Working Areas

Burundi (Province)

Kayanza

Democratic Republic of Congo (Province)

Bukavu (Bagira, Ibanda and Kadutu Districts)

Kenya (Counties)

Nyeri	Laikipia	Nakuru	Turkana
Nairobi	Kilifi	Nyandarua	Kajiado
Machakos	Bungoma	Baringo	Kirinyaga
Makueni	Laikipia	Kiambu	

Mozambique (Province)

Nampula (Nacala corridor)

Rwanda (Districts)

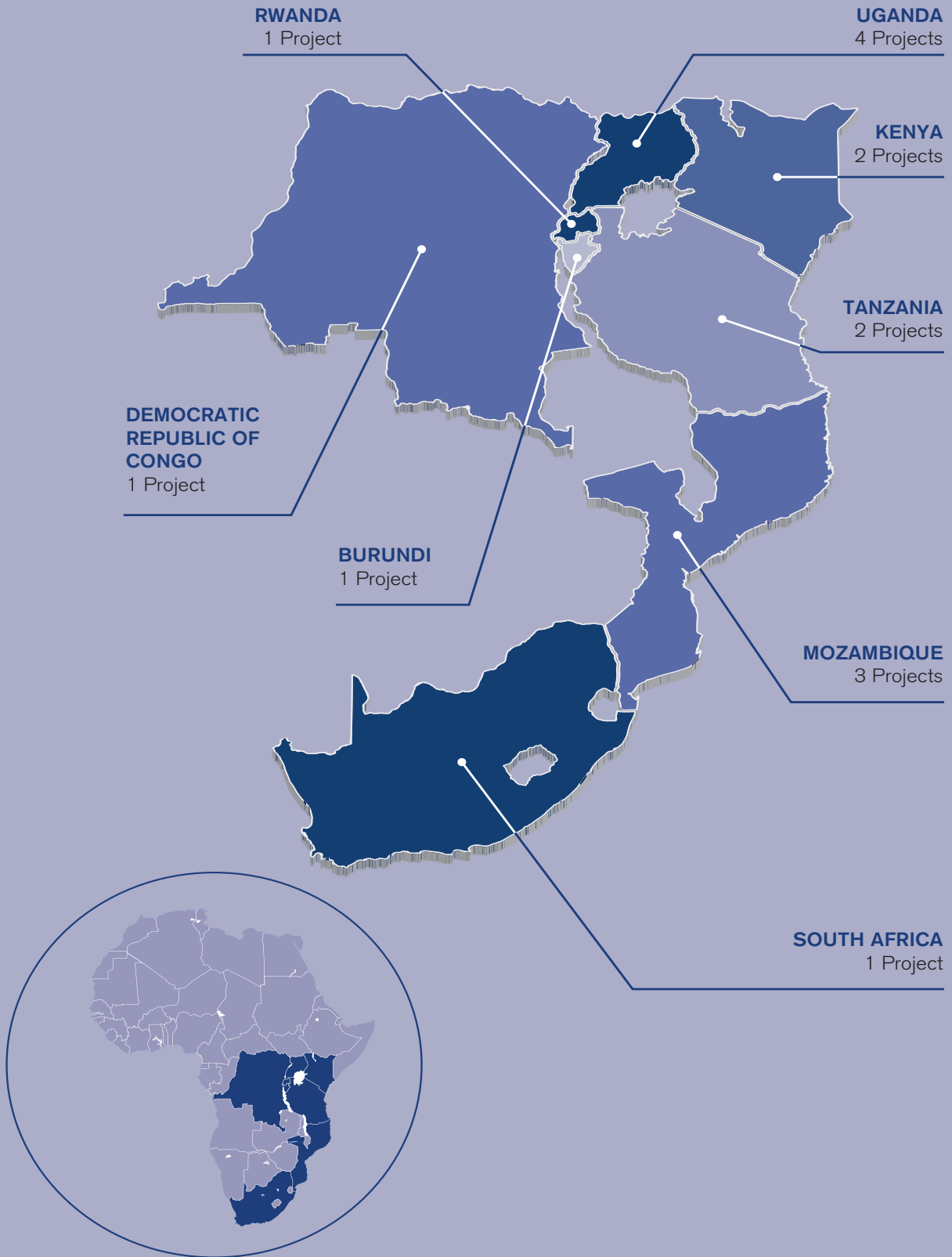
Karongi	Rubavu
Nyabihu	Rusizi
Nyamasheke	Rutsiro
Ngororero	

Tanzania (Districts)

Kilosa	Moshi rural	Hai	Misungwi
Mvomero	Mwanga	Geita	Ilemela
Morogoro	Siha	Ukerewa	Kwimba
Kilombero	Sengerema	Rombo	Magu
Ulaga	Mwanza city	Rorya	Iringa
Same	Musoma	Bunda	Dar es Salaam
Gairo	Tarime	Batiama	

Uganda (Districts)

Jinja	Kampala	Busia	Kabale	Rakai
Mubende	Mukono	Tororo	Kanungu	Masindi
Kagadi	Bukedea	Buteleja	Bundibugyo	West Nile
Kiboga	Mbale	Namutumba	Hoima	Acholi
Kyankwanzi	Namayingo	Kibuku	Kibaale	Lango
Yumbe	Iganga	Manafwa	Budaka	
Rubirizi	Mayuge	Luwero	Wakiso	
Buikwe	Bugiri	Nakaseke	Masaka	



SKILLS DEVELOPMENT

TANZANIA AND UGANDA

Learn, Earn and Save (U-LEARN)



Beneficiary labelling peppers before loading them for sale in Uganda.

U - LEARN is a Mastercard Foundation-funded project that seeks to raise 15,000 young people out of poverty in Tanzania and Uganda by increasing their competitiveness in the job market and improving their self-employment opportunities.

To pursue this goal, Swisscontact forms partnerships with private and public sector players to facilitate workforce development and financing mechanisms, and to promote access to business support services and associations for the youth. Importantly, the project leverages on the incentives of a range of market actors to play an ongoing active role in a youth skills development market system.

The project targets economically, socially and academically disadvantaged youths between the ages of 18 and 24 years from families below or slightly above the national poverty line of \$1.90. The U-LEARN Project covers 14 districts in the Mwanza and Mara region of Tanzania and 11 districts in the Central, Eastern and Western regions in Uganda.

In its second phase, the project identified three broad growth sectors for engagement. These are agri-business, building and construction and tourism and hospitality. These sectors comprise high private sector engagement, demonstrable business and employment opportunities, growing business transactions and high levels of profitability.

- 1,337 youths accessed technical skills through engaging in contract farming with:
 - KK Fresh Produce Exporters Ltd. for hot peppers, chillies, ground nuts and sweet potatoes;
 - Nalweyo Seed Company Ltd. (NASECO) for beans and soya beans;
 - Mukwano Group of Companies for sunflowers;
 - Tropical Dynasty for chillies and hot pepper;
 - Masese Cage Fish Farmers and Mariners for cage fish farming.
- 137 youths acquired technical skills through trainings from:
 - Miiro Electrical and Engineering services, Kandy Building and Construction, Hallmark and God's Mercy construction companies in Uganda
- 20 youths started training in production with the Hospitality and Tourism Training Institute in Uganda.
- 147 youths have completed technical training in two sectors, namely hospitality and construction in Tanzania.
- 811 youths (332 female) secured employment in 2017. Among them, 758 (288 female) were engaged in self-employment through contract farming with agri-business companies and 53 in wage employment with construction companies.
- 453 youths realised a total income of \$134,600, translating to an average income of \$99 per youth per month from September to December 2017.

Highlights 2017

- 1641 unemployed youths (625 female) involved in trainings and partnerships with nine companies across the three growth sectors in Uganda and Tanzania.

I was trained in electrical installation and wiring for houses and was later attached to Mwanza Textile Industries for a two-month internship. While working there, I learnt how to deal with high intensive electricity - three phase industrial electricity, for motor panels. I am planning to establish a local electricity company with five of my colleagues around Nyamswa where we will deal with electric wiring.

Godfrey Peter | Beneficiary of U Learn II Project Tanzania

SKILLS DEVELOPMENT

BURUNDI, DR CONGO AND RWANDA

Promoting Market Oriented Skills Training (PROMOST)

PROMOST is a Swiss Agency for Development Cooperation (SDC) project implemented by Swisscontact. It aims to contribute to increased employment and income generation for the rural population within the Great Lakes Region.

The target population mainly consists of low income households, economically active or under-employed individuals who face challenges in accessing skills development opportunities.

The project is implemented in the Western Province of Rwanda, South Kivu Province of the Democratic Republic of Congo and Burundi. It supports the government in the development of effective vocational training systems, which respond to the needs of the population and the demands of the local economy. The project aims to improve the quality of training, relevance and coverage, while supporting the development of national qualification frameworks.

PROMOST is implemented in collaboration with the Ministry of Education, Workforce Development Authority, Integrated Polytechnic Regional Centre, Private Sector Federation, Western Province and Local Authorities. It supports vocational training centres to deliver quality and relevant skills and competence-based training, as well as apprenticeship programmes.

Support of the vocational training centres component is implemented in Rwanda only, while the short-term training and apprenticeship components are implemented in all three countries: Burundi, DR Congo and Rwanda.

I completed a one-year apprenticeship in carpentry in November 2017 and I'm now doing business as a carpenter in Jenda Handcrafts unit. I make and sell beds, tables, sofa sets and modern chair designs for clients. I am happy and satisfied that I can now pay all my personal expenses and contribute to my 6-member family expenses by paying for food and medical insurance. I earn between RWF60,000 (CHF75) and RWF100,000 (CHF125) per month. I have also managed to save RWF120,000 (CHF150) in my bank account and plan to open a big workshop in two years.

Adeline Tuyikunde | Graduate of Apprenticeship Programme supported by Swisscontact - Rwanda



A carpenter instructor participating in the (TOT) training of trainers session overseen by the Senior Expert Corps.

Highlights 2017

- One newly constructed and equipped Vocational Training Centre in Nyabihu District in Western Province was handed over to the Rwanda Workforce Development Authority (WDA).
- 159 youths (47% female) graduated in the apprenticeship programme facilitated by 85 craftsmen. 492 are currently pursuing an apprenticeship in the Great Lakes region.
- 3,791 youths (41% female) graduated in short-term training courses in the Great Lakes region. 60% gained employment and generated a total annual minimum income of CHF375 per beneficiary.
- 95 master craftsmen from the Great Lakes region participated in training sessions. The goal of the training was to improve the quality of services, as well as to encourage sub-regional exchanges in skills and best practices.
- 181 craftsmen participated in the gender inclusiveness workshop in Rwanda.
- 49 local entrepreneurship facilitators, commonly referred to as Business Development Advisors (BDAs), were recruited, equipped and trained, and were operational in the Great Lakes region.
- 263 Micro-Small and Medium Enterprises (MSMEs) were created by graduates with the support of the local entrepreneurship facilitators (BDAs) in the Great Lakes region

ENTERPRISE PROMOTION

MOZAMBIQUE

Food security through Climate Adaptation and Resilience (FAR)



Greenhouse farming in Sofala.

Funded by the Swedish Embassy, the FAR Programme seeks to foster stable availability and access to food for 30,000 to 45,000 (50% female) semi-subsistence and semi-commercial smallholder households. This is achieved through climate resilient agricultural production, value chain integration and income diversification.

Food security is drastically affected when the smallholder farmers experience climate shocks. Most of them practice rain-fed agriculture and are hardly prepared for the climate changes. There is a need for increased focus on the impacts of climate change, particularly with regard to sustainable food security through climate-smart agriculture.

The programme aims to stabilise access to, and availability of food, as well as improve identification and dissemination of climate-smart agricultural models.

The FAR Programme will be implemented in seven districts of Sofala and Manica provinces in Central Mozambique, both of which have great agricultural and market integration potential but face various constraints. They are greatly affected by food insecurity and climate change impacts, experiencing erratic rain, drought and floods.

FAR will introduce innovative approaches for tackling food security in the face of climate change and will assist smallholder farmers to better manage the risks associated with climate change and cope with the shocks.

Some of the constraints faced by the small-holder farmers include:

i. Limited value chain integration as many are based in remote areas with inadequate infrastructure and market information. The majority also lack access to quality inputs, services and new technologies.

- ii. Limited capacity to invest in income diversifying activities, as they primarily rely on narrow agricultural activities, which have high risk of negative climate related impacts that affect their production.
- iii. Lack of access and control by women to money, livestock, credit and land, coupled with under-representation in farmers' organisations.

Highlights 2017

- Six Implementing Organisations were selected after a comprehensive due diligence exercise and agreements signed for phase 1 (32 months). They all participated in several workshops to ensure a harmonised programme design.
- Rapid environmental assessment of the programme carried out using the Climate, Environment and Disaster Risk Reduction Integration Guidance (CEDRIG) tool.

TANZANIA

Developing Economic Opportunities in Waste Collection - Taka ni Mali (TnM)

Funded by the Swiss Agency for Development Cooperation (SDC) and the Canton of Geneva, the project goal of Taka ni Mali is to develop economic opportunities in the solid waste collection and recycling sub-sector, while reducing environmental degradation and health risks through an efficient and sustainable Solid Waste Management (SWM) system.

The project supports the development of an efficient and sustainable solid waste management system in the Morogoro and Mwanza municipalities. It focuses on strengthening the capacity of local partners, both private and public, engaged in the waste collection and recycling sub-sectors.

The project aims to contribute to improving the socio-economic situation of 1 million urban residents, empower 12,000 households to properly sort and dispose of solid waste (including composting), and reduce environmental pollution and degradation by 41,500 tons of CO₂ emissions. To achieve its goal, the project in collaboration with the municipalities, private sector and non-governmental organisations, strategically focusses on the following key interventions areas:

- i) Enhanced capacities of waste collectors;
- ii) Enhanced capacities of waste recyclers;
- iii) Supporting the development of adapted financial services addressed to both solid waste collectors and solid waste recyclers; and

- iv) Strengthening the institutional capacities of the selected municipalities to coordinate the SWM sector.

My self-esteem has increased, and I can proudly say that my business is waste collecting. The people around me know my work and fully support it. I am not just collecting waste but also educating households on the importance of waste separation and composting. I am able to trade the recyclable waste and earn more income. In early 2018, I managed to enroll my son into a good school and have started to build my house. I see a bright future in this business. I thank Swisscontact for creating this opportunity for me and my fellow waste collectors.

*Emmanuel Lucas Malongo |
Chairperson for Umoja Wa Vijana
Rock City Ilemela -Mwanza,
Tanzania.*



Solid waste sorting at collection point.

Highlights 2017

- 210 new waste collectors (72 female) from 11 Community Based Organisations (CBOs) received the approved managerial and technical training package. The topics covered included good communication, leadership, group dynamics, recycling per waste typology, first aid and occupational safety.
- 26,500 residents (5,300 households) properly sorted and disposed of solid waste; including composting.
- 121,840 residents (24,368 households) paid waste collection fees.
- 21,952 tonnes of recyclables (PET, hard plastic, tins and cans) were collected and traded by the waste collectors.
- 185 waste collectors increased their income by CHF238 per year.
- 174 CBOs solid waste collectors increased their annual average net income by CHF 238.
- 5 CBOs engaged in solid waste collection increased their financial capabilities through Mavuno groups and linkages to Financial Institutions.
- 101 CBO members (34 female) engaged in waste collection and benefited from the Mavuno Group Saving and Lending linkages.
- 25 new jobs were created in solid waste collection in Mwanza and Morogoro municipalities.
- Reduced Carbon Dioxide (CO₂) emissions by 16 tonnes through appropriate solid waste management activities.

KENYA, TANZANIA AND UGANDA

Inclusive Finance Programme (IFP)

The Inclusive Finance Programme (IFP) is funded by the Swiss Agency for Development Cooperation (SDC), Esperanza Kooperative Hilfe gegen Armut and the Canton of Basel-Landschaft. It aims to empower people at the bottom of the pyramid by improving their access to financial products and services.

The Inclusive Finance Programme strives to:

- i) Integrate financial services into Swisscontact's Development projects and mandates within the region and thereafter expand globally.
- ii) Develop skills for the financial industry in Kenya by supporting a demand-driven generic curriculum for Microfinance Professionals. This entails supporting workforce development for the financial industry through the development of a demand-driven generic curriculum. It will standardise the knowledge, skills and attitudes to be acquired in order to improve service delivery in the financial sector.
- iii) Innovate and test new financial products and services.

This involves engineering, testing and rolling out of new solutions among financial institutions to enable them to develop new products that respond to the specific needs of smallholder farmers and small and micro entrepreneurs. Innovations that IFP will pursue include warehouse receipting, micro insurance, contract farming and leasing for a climate-smart economy. It will also explore partnerships for impact investing and pre-financing of the partner financial institutions to increase outreach of financial products to programme beneficiaries.

My Mavuno group was linked to Skyline SACCO; a financial institution based in Baringo and we were able to get a loan of \$4,972 in 2017. The money was divided according to the 15 members in the group based on their individual needs. I was allocated \$401 to expand my business of selling cereals. I foresee and increase in my income and I am very hopeful of the future.

Cherono Rosemary | Member of Kalyet Mavuno Group based in Perkerra location, Baringo County.



A mavuno savings group meets to collect monthly contributions and discuss investment opportunities.

Highlights 2017

- 3,833 smallholder farmers (1938 female) in Uganda, Kenya and Kilimanjaro region in Tanzania mobilised total savings of CHF 126,652 and accessed CHF 208,628 worth of loans from Mavuno and linkages to formal financial service providers.
- 2,333 youths in skills development (979 female) accessed loans amounting to CHF 20,304 through Mavuno Group Savings and Lending and formal financial institutions.
- 101 MSMEs in the solid waste management sector in Tanzania mobilised total savings of CHF 346 and accessed loans amounting to CHF 469, mainly through Mavuno Group Savings and Lending.
- Two financial partners - Home Business and Kilimo Savings and Credit Cooperative-were supported to develop six microleasing products.
- 115 Community Based Trainers (36 in Uganda, 53 in Kenya and 26 in Tanzania) were trained and consequently supported by the programme to train and link smallholder farmers, MSMEs and youth in TVET.
- CHF 10.23 million worth of pre-finance capital was facilitated by the programme for financial partners in Uganda (Kigarama and Tugende), Tanzania (Selfina) from Equity Bank, Overseas Private Investment Corporation (OPIC), Islamic Bank and Microfinance Centre.

INCLUSIVE FINANCE

KENYA, TANZANIA, UGANDA AND RWANDA

Microleasing



Couple use their feed chopper acquired through microleasing.

Funded by the Credit Suisse Foundation, the project aims to lease and procure production inputs to improve employment possibilities for low-income individuals.

The lease offers the opportunity to acquire equipment, thereby increasing income generation. Swisscontact plays the facilitation role and partners with different institutions, equipping them with the knowledge they need to develop viable leasing mechanisms for the under-served population. The key market players in the implementation of the project include MFIs, SACCOs, insurance companies, assets suppliers and pre-financiers of MFIs and SACCOs. Other third-party players include training, extension and advisory service providers.

The project is based on the lease-to-own agreement model and mainly targets SMEs and farms. It comprises three essential elements;

- Leasing or pre-financing productive assets ensuring the lessee
- Providing training on using and maintaining the asset in order to achieve an optimal result.

Highlights 2017

- 12,320 small holder farmers were reached with training on microleasing procedures, farming techniques, value addition and entrepreneurship.
- 316 staff of partner financial institutions received collection and recovery training to reduce Portfolio at Risk (PAR).
- 23 financial institutions issued 853 leases valued at \$785,913.
- Over 30,000 SMEs benefitted from over 50,000 assorted leased assets including dairy cows, goats, irrigation equipment, poultry, water pumps, generators, posho mills, donkey carts and power saws all valued at around \$33 million.
- Additional yearly income for SMEs increased to approximately \$932 – \$1,331.

I was able to lease a cow from Juhudi Kilimo in 2008 and immediately started dairy farming. I continued planting maize, millet and sorghum and secured my finances while re-investing my savings. As my business grew, I was able to diversify my income by acquiring a second cow, raising chickens and renting two acres of land for growing bananas and other staple foods. In 2014, I employed two full time workers and had an average monthly income of over US \$215. In future, I plan to build a dairy unit and buy a chaff cutter, which will make feeding my dairy cows easier and more efficient. I also plan to increase the number of chickens I own since there is market demand for eggs and meat.

Janet Kebati Monyenye | Recipient of Microleasing in Kenya

Projects Overview

SKILLS DEVELOPMENT

Learn, Earn and Save (U- LEARN)

Country	Tanzania and Uganda	Results to date <ul style="list-style-type: none"> 1,641 unemployed youths (625 female) involved in training and partnerships with nine companies across the three growth sectors in Uganda and Tanzania. 811 youths (332 female) secured employment. 453 youths realised a total income of \$134,600 with an average income of \$99 per youth per month.
Donors/ Partners	Mastercard Foundation	
Duration	July 2016 – June 2021	

Local Skills Development for the Youth (LSDY)

Country	Uganda	Results to date <ul style="list-style-type: none"> 801 unemployed youths (272 female) received career guidance, technical, entrepreneurial, social and financial skills training. 10.8 tonnes of assorted horticulture produce valued at CHF 4,903 were supplied by the 34 youth producers to Tropical Dynasty Ltd. from October to December 2017, translating into an average net income of CHF 50 per youth per month. 17 young entrepreneurs received business capability and market linkages.
Donors/ Partners	Green Leaves Education Foundation, SDC	
Duration	January 2017 – December 2020	

Promoting Market Oriented Skills Training (PROMOST)

Country	Rwanda, DR Congo and Burundi	Results to date <ul style="list-style-type: none"> 159 youths (47% female) graduated in the apprenticeship programme facilitated by 85 craftsmen. 492 are currently pursuing an apprenticeship in the Great Lakes region. 3,791 youths (41% female) graduated in short-term training courses in the Great Lakes region. 60% gained employment and generated a total annual minimum income of CHF375 per beneficiary. 49 local entrepreneurship facilitators, commonly referred to as Business Development Advisors (BDAs), were recruited, equipped and trained, and were operational in the Great Lakes region. 263 Micro-Small and Medium Enterprises (MSMEs) were created by graduates with the support of the local entrepreneurship facilitators (BDAs) in the Great Lakes region.
Donors/ Partners	SDC	
Duration	February 2016 – January 2019	

SKILLS DEVELOPMENT

Promoting Life Skills and Livelihoods (Skills 4 Life)

Country	Kenya	Results to date <ul style="list-style-type: none"> 1,484 beneficiaries (63% female and 51% refugees) organised into 50 learning groups received technical skills training in various trades. 1,175 trainees (62% female and 51% refugees) completed training. 1,146 beneficiaries (71% female and 66% refugees) gained literacy and numeracy skills. 812 beneficiaries of the technical skills training (63% female) engaged in waged and self-employment related to the training. 792 youths (63% female and 54% refugees) organised into 58 business groups were formed and generated a total additional income of CHF 11,321 from April to December 2017.
Donors/ Partners	SDC	
Duration	July 2016 – June 2019	

Skills to Build (S2B)

Country	Mozambique	Results to date <ul style="list-style-type: none"> 103 unemployed youths were trained in five short-term courses. The training resulted in different career specialisations (19 masons, 61 plumbers and 23 in health, safety and environmental skills).
Donors/ Partners	Medicor Foundation, Hilti Foundation, SDC	
Duration	January 2017 – December 2020	

ENTERPRISE PROMOTION

Horti-Sempre

Country	Mozambique	Results to date <ul style="list-style-type: none"> 6,694 farmers (1,459 female) accessed improved agricultural inputs and good horticultural production practices. 4,686 (21% female) semi-commercial vegetable farmers realised an average income increase of CHF 78.
Donors/ Partners	SDC	
Duration	January 2017 - December 2020	

Projects Overview

ENTERPRISE PROMOTION

Food security through Climate Adaptation and Resilience (FAR)

Country	Mozambique	Results to date <ul style="list-style-type: none"> ▪ Six Implementing Organisations (IOs) selected after a comprehensive due diligence exercise and agreements signed for phase 1 (32 months). ▪ 6 IOs participated in several workshops to ensure a harmonised programme design. ▪ Rapid environmental assessment of the programme carried out using the Climate, Environment and Disaster Risk Reduction Integration Guidance (CEDRIG) tool.
Donors/ Partners	Swedish Embassy	
Duration	November 2017 - 2021	

Improving Cocoa and Honey Markets in Uganda (IMU)

Country	Uganda	Results to date <p>Cocoa Market</p> <ul style="list-style-type: none"> • 3,278 (1,045 female) smallholder farmers were reached in the districts of Mukono, Mayuge, Bundibugyo and Kibaale-Kagadi. • 1,518 smallholder farmers accessed 854,000 seedlings. • 2,050 smallholder farmers (656 female) sold 999.684 tonnes of conventional cocoa and earned CHF1,630,125 • 2,050 (656 female) smallholder farmers increased their average monthly income by CHF 109.47 from a baseline of CHF 685 in 2016 to CHF 795 in 2017. <p>Honey Market</p> <ul style="list-style-type: none"> • 1,760 (352 female) smallholder beekeepers were trained in hive product diversification. • 883 (133 female) smallholder beekeepers accessed 1,192 Kenya Top Bar and local bee hives. • 894 (179 female) smallholder beekeepers sold 45,430kgs and collectively generated CHF 212,872 increasing their average monthly income by CHF121.62 from a baseline of CHF 132.6 in 2016 to CHF 254 in 2017. • 140 women and youth sold 180 litres of propolis and 2,882kgs of wax and earned CHF11, 320.
Donors/ Partners	SDC	
Duration	January 2017 - December 2020	

ENTERPRISE PROMOTION

Northern Uganda-Transforming the Economy Through Climate Smart Agribusiness (NUTEC)

Country	Uganda	Results to date <ul style="list-style-type: none"> ▪ 7,398 households in Northern Uganda increased agricultural income by 15%. ▪ 8,198 increased resilience to climate change through improved use of inputs, practices or post-harvest handling; or through better access to output markets. ▪ \$3,296,984 of investment in business plans developed in conjunction with Palladium.
Donors/ Partners	DFID	
Duration	May 2015 – April 2020	

Swiss Import Promotion Programme (SIPPO)

Country	South Africa	Results to date <ul style="list-style-type: none"> ▪ Recruited a female country representative and set-up the SIPPO country office at the Embassy of Switzerland in Pretoria, South Africa. The SIPPO programme is implemented nationally (for the whole of South Africa). ▪ Identified five Business Support Organisations (BSOs) as project partners in South Africa. ▪ Implemented five assessments with the Business Support Organisations (BSOs) in cooperation with International Trade Centre (ITC). ▪ Held the first country level planning workshops under the Country Coordination Committees (CCCs). ▪ Started the assessment and development of new tools for Business Support Organisations (BSOs), namely Customer Relationship Management (CRM) software and a collaborative platform for knowledge sharing called Trade Promotion Collaboration Platform (TPCP). ▪ Trade fair participation of South African companies from the former SIPPO mandate at the Food Ingredients Exhibition in Frankfurt, Germany with IPD.
Donors/ Partners	<p>Donor: Swiss State Secretariat for Economic Affairs (SECO)</p> <p>Implementing Organisation: Swisscontact</p> <p>Subcontracting Partners: HELVETAS Swiss Intercooperation and BHP Bruggler & Partners Ltd.</p> <p>Network and Coordination Partners: Import Promotion Desk (IPD), Centre for the Promotion of Imports from developing countries (CBI) and Import Hub Austria (IHA).</p>	
Duration	January 2017 – December 2020	

Projects Overview

CLIMATE-SMART ECONOMY

Developing Economic Opportunities in Waste Collection - Taka ni Mali (TnM)

Country	Tanzania	Results to date <ul style="list-style-type: none"> 26,500 residents (5,300 households) properly sort and dispose of solid waste, including composting. 21,952 tonnes of recyclables (PET, hard plastic, tins and cans) were collected and traded by the waste collectors. 185 waste collectors increased their income by CHF238 per year. Reduced Carbon Dioxide (CO2) emissions by 16 tonnes through solid waste management activities.
Donors/ Partners	Canton of Geneva, SDC	
Duration	January 2017 - December 2018	

INCLUSIVE FINANCE

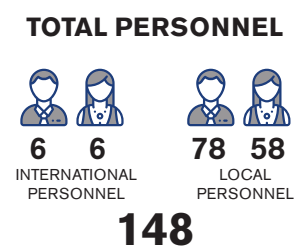
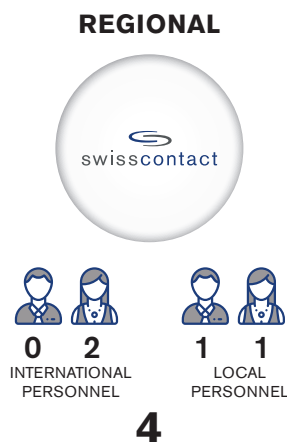
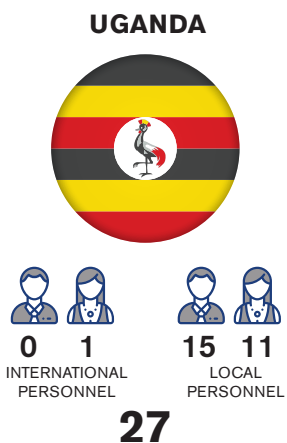
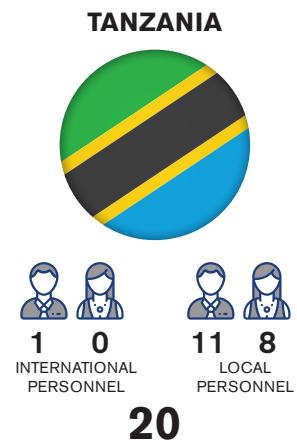
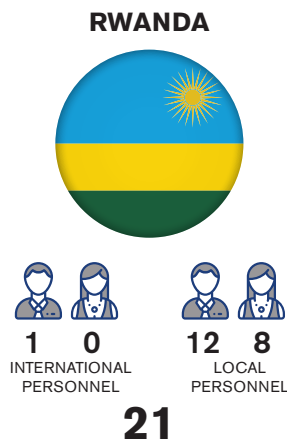
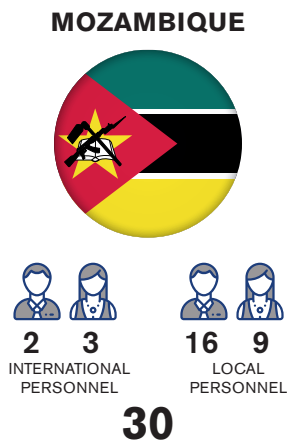
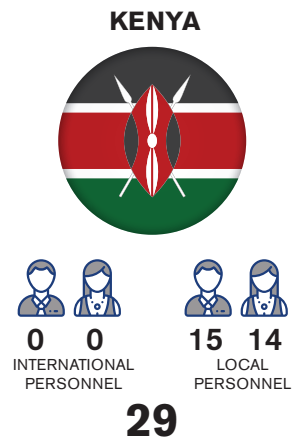
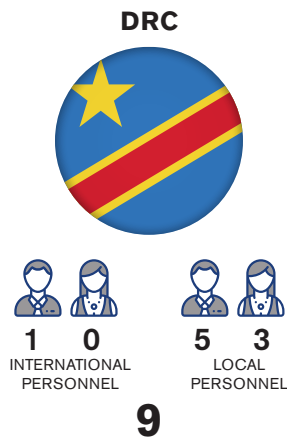
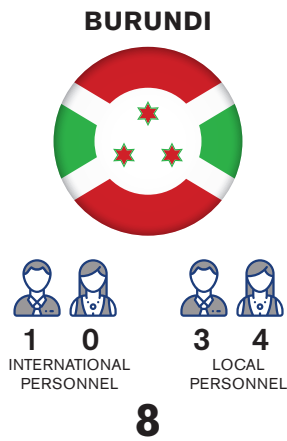
Inclusive Finance Programme (IFP)

Country	Kenya, Tanzania and Uganda	Results to date <ul style="list-style-type: none"> 3,833 smallholder farmers (1,938 female) mobilised total savings of CHF 126,652 and accessed CHF 208,628 worth of loans from Mavuno and linkages to formal financial service providers. 2,333 youths in skills development (979 female) with 151 in Kenya, 1,897 in Uganda and 285 in Tanzania mobilised total saving of CHF 28,472 and accessed loans amounting to CHF 20,304 through Mavuno Groups' Saving and Lending and formal financial institutions. 101 MSMEs in the solid waste management sector in Tanzania mobilised total savings of CHF 346 and accessed loans amounting to CHF 469 mainly through Mavuno Group Saving and Lending. Two financial partners -Home Business and Kilimo Saving and Credit Cooperative - were supported to develop six microleasing products. CHF 10.23 million worth of pre-finance capital was facilitated by the programme for financial partners in Uganda (Kigarama and Tugende), Tanzania (Selfina) from Equity Bank, Overseas Private Investment Corporation (OPIC), Islamic Bank and Microfinance Centre.
Donors/ Partners	Esperanza, Canton of Basel-Landschaft, SDC	
Duration	January 2017 - December 2020	

Microleasing

Country	Kenya, Uganda, Tanzania and Rwanda	Results to date <ul style="list-style-type: none"> 12,320 small holder farmers were reached with training on microleasing procedures, farming techniques, value addition and entrepreneurship. 316 staff of partner financial institutions received collection and recovery training to reduce Portfolio at Risk (PAR). 23 financial institutions issued 853 leases valued at \$785,913. Over 30,000 SMEs benefitted from over 50,000 assorted leased assets valued at about \$33 million. Additional yearly income for SMEs increased from \$932 to \$1,331.
Donors/ Partners	Credit Suisse Foundation	
Duration	2006 - December 2017	

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